

## MEMORANDUM OF UNDERSTANDING (MoU)

The Following Points discussed and agreed between two parties Industry – Institute Interactions for mutual benefits

1. Party No. 1 . **Intrepidians Systems LLP**
2. Party No. 2 : Late Bhausahab Hiray S.S. Trust's Institute of Computer Application Bandra East Mumbai-51

The following agreements are discussed and finalized

- A. The party of No. 1 will help / assist to Party No. 2 for the following activities
  - Arrangement of Campus interviews of students for internship and placements
  - Consultancy work
  - Industrial Training for Staff and Students
  - Expert Lectures and Workshops for Industrial Knowledge
  - Industry Sponsored Project
- B. The party of No.2 will assist / help to Party No. 1 for the following activities
  - Consultancy Work
  - Arrangement of Infrastructure for campus interviews, seminar & workshop

The Period of MoU will be **3 (Three)** years.

Date : 1<sup>st</sup> July 2020

Place: Mumbai



Deputy Director  
Late Bhausahab Hiray S.S. Trust's  
Institute of Computer Application  
Bandra East Mumbai-51  
Email : [director@hiray.org.in](mailto:director@hiray.org.in)



Director  
Intrepidians Systems LLP  
86/2, Pardiwala Bldg,  
Sitaram Jadhav Marg,  
Lower Parel, Mumbai 13



[www.zaphire.com](http://www.zaphire.com)

**MEMORANDUM OF UNDERSTANDING (MoU)**

**BETWEEN**

**Late Bhausahab Hiray S.S. Trust's  
Institute of Computer Application  
Bandra East Mumbai-51**

**AND**

**ZAPHIRE INFORMATION TECHNOLOGY AND  
SERVICES PRIVATE LIMITED**

## MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this the **July 12, 2023** , WEDNESDAY by and between Late Bhausahab Hiray S.S. Trust's Institute of Computer Application Bandra East, Mumbai-51 , represented herein by its **Mr. Vikram Patalbansi, Deputy Director**

AND

**ZAPHIRE INFORMATION TECHNOLOGY AND SERVICES PRIVATE LIMITED (U72900TN2021PTC140751)** , THE SECOND PARTY, and represented herein by its **DIRECTOR DIVAN GAMALIEL,**

First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party') and

### WHEREAS:

The First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities to benefit students and job seekers.

The Parties intend to cooperate within the area of Skill-Based Training and Placement Assistance and Internships.

Now, therefore, in consideration of the mutual promises set forth in this MoU, the parties here too agree as follows:

### 1. SCOPE OF THE MOU

**1.1 Co-operation and Collaboration:** The students from the institution can play a key role in technological up-gradation, innovation, and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge and career prospects.

**1.2 Placement of Trained Students:** The Second Party will actively engage to help in the placement of the students of the First Party in suitable jobs and internships.

**1.3** There is no financial commitment on the part of either party in the scope of these assisted placement initiatives offered by the Second Party. The placement assistance offered is subject to the following terms:

**1.3.1** To be considered for placement assistance /Internship, students must be registered in the Zaphire platform.

**1.3.2** Students must create a VIDEO resume using the available templates on the Zaphire app.

- 1.3.5 While the intent is to place as all qualified students as possible, there is no assurance from the Second Party on placement outcomes since this depends on a host of factors and fitment criteria.
- 1.3.6 If a student is successfully placed in a job/program/internship in which the client trains students / invest money in skill up-gradation but chooses to leave the job/program within 3 months from the start date for whatever reason OR is asked to leave for reasons of performance, conduct or any other reason, the First Party agrees to offer a suitable replacement candidate as soon as possible.

## **2. INTELLECTUAL PROPERTY**

- 2.1 Nothing contained in this MOU shall, by express grant, implication, estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copyrights and designs) of the other Party.

## **3. VALIDITY**

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, both Parties will take effective steps for implementation of this MOU. Any act on the part of either party after termination of this Agreement by way of communication, correspondence, etc., shall not be construed as an extension of this MOU.
- 3.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of termination, both parties must discharge their obligations as mutually discussed.

## **4. NON-CIRCUMVENTION**

- 4.1 The First Party agrees not to engage with, directly or indirectly, the clients of the Second Party while the MOU is active.

## **5. RELATIONSHIP BETWEEN THE PARTIES**

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

- 5.2 It is also agreed that the First Party agrees to have the Second Party use the logo and

**First Party****Second Party**

Late Bhausaheb Hiray S.S. Trust's Institute of Computer Application Next to New English School, Near Kherwadi Police Station, Government Colony, Bandra East, Mumbai-51 Maharashtra	Zaphire Information Technology and Services Private Limited Shakthi Towers – 1, 766 Anna Salai Chennai Tamil Nadu 600002
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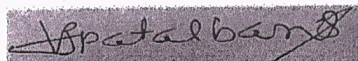
Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the Second Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Chennai.

**AGREED:****For**

**LATE BHAUSHAEB HIRAY S.S. TRUST'S  
INSTITUTE OF COMPUTER  
APPLICATION  
BANDRA EAST MUMBAI-51**

**For**

**ZAPHIRE INFORMATION  
TECHNONOGY AND SERVICES  
PRIVATE LIMITED**



Vikram Patalbansi  
Deputy Director

\_\_\_\_\_  
Authorized Signatory

\_\_\_\_\_  
Authorized Signatory

<b>Institute / College Name</b>	<b>Late Bhausaheb Hiray S.S. Trust's Institute of Computer Application Bandra East</b>
<b>Address:</b>	Address: Next to New English School, Near Kherwadi Police Station Government Colony, Bandra East Mumbai, Maharashtra, Pin code - 400051
<b>Contact Details:</b>	Contact Details: +91-9619455631 / 022- 26573181
<b>E-mail:</b>	E-mail: director@hiray.org.in
<b>Web:</b>	Web: www.hirayica.edu.in



[www.zaphire.com](http://www.zaphire.com)

**MEMORANDUM OF UNDERSTANDING (MoU)**

**BETWEEN**

**Late Bhausaheb Hiray S.S Trust's Institute of Computer Application Bandra East**

**AND**

**ZAPHIRE INFORMATION TECHNOLOGY AND SERVICES  
PRIVATE LIMITED**

## MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this the **24th** DAY OF **January, 2022** by and between

**Late Bhausaheb Hiray S.S Trust's Institute of Computer Application Bandra East**, the **First Party** represented herein by its **Deputy Director Vikram Patalbansi** (hereinafter referred as '**First Party**', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

**AND**

**ZAPHIRE INFORMATION TECHNOLOGY AND SERVICES PRIVATE LIMITED (U72900TN2021PTC140751)**, THE **SECOND PARTY**, and represented herein by its **DIRECTOR DIVAN GAMALIEL**, (hereinafter referred to as "**Second Party**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party') and

### **WHEREAS:**

The First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities to benefit students and job seekers.

The Parties intend to cooperate within the area of Skill-Based Training and Placement Assistance and Internships.

Now, therefore, in consideration of the mutual promises set forth in this MoU, the parties hereto agree as follows:

### **1. SCOPE OF THE MOU**

- 1.1 Co-operation and Collaboration:** The students from the institution can play a key role in technological up-gradation, innovation, and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge and career prospects.
- 1.2 Placement of Trained Students:** The Second Party will actively engage to help in the placement of the students of the First Party in suitable jobs and internships.
- 1.3** There is no financial commitment on the part of either party in the scope of these assisted placement initiatives offered by the Second Party. The placement assistance offered is subject to the following terms:
  - 1.3.1** To be considered for placement assistance /Internship, students must be

registered in the Zaphire platform.

- 1.3.2 Students must create a VIDEO resume using the available templates on the Zaphire app.
- 1.3.3 All VIDEO resumes must be in English, and meet the minimum quality criteria as ascertained and checked by Zaphire's representatives regarding aspects like completeness, the accuracy of the information, quality of audio and video etc.
- 1.3.4 Zaphire's computer algorithm and its representatives will screen and shortlist the students for various available opportunities based on skills, experience, job location, and any other fitment parameters necessary.
- 1.3.5 While the intent is to place as all qualified students as possible, there is no assurance from the Second Party on placement outcomes since this depends on a host of factors and fitment criteria.
- 1.3.6 If a student is successfully placed in a job/program/internship in which the client trains students / invest money in skill up-gradation but chooses to leave the job/program within 3 months from the start date for whatever reason OR is asked to leave for reasons of performance, conduct or any other reason, the First Party agrees to offer a suitable replacement candidate as soon as possible.

## **2. INTELLECTUAL PROPERTY**

- 2.1 Nothing contained in this MOU shall, by express grant, implication, estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copyrights and designs) of the other Party.

## **3. VALIDITY**

- 3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, both Parties will take effective steps for implementation of this MOU. Any act on the part of either party after termination of this Agreement by way of communication, correspondence, etc., shall not be construed as an extension of this MOU.
- 3.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of termination, both parties must discharge their obligations as mutually discussed.

## **4. NON-CIRCUMVENTION**

- 4.1 The First Party agrees not to engage with, directly or indirectly, the clients of the Second Party while the MOU is active.

## **5. RELATIONSHIP BETWEEN THE PARTIES**

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be

construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

5.2 It is also agreed that the First Party agrees to have the Second Party use the logo and branding for marketing purposes on the website, brochures, social media, and other media events to help get the required visibility and exposure for the students.

#### First Party

#### Second Party

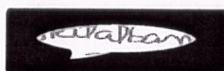
Late Bhausaheb Hiray S.S Trust's Institute of Computer Application Bandra East S.No. 341, Near Kherwadi Police Station, next to New English School, Government Colony, Bandra East, Mumbai, Maharashtra 400051	Zaphire Information Technology and Services Private Limited Shakthi Towers – 1, 766 Anna Salai Chennai Tamil Nadu 600002
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Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the Second Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Chennai.

#### AGREED:

For

**Late Bhausaheb Hiray S.S Trust's Institute of Computer Application Bandra East**



Authorized Signatory

For

**ZAPHIRE INFORMATION TECHNOLOGY AND SERVICES PRIVATE LIMITED**

Authorized Signatory

<b>Late Bhausaheb Hiray S.S Trust's Institute of Computer Application Bandra East</b>	<b>ZAPHIRE INFORMATION TECHNOLOGY AND</b>
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	<b>SERVICES PRIVATE LIMITED</b>
S.No. 341, Near Kherwadi Police Station, next to New English School, Government Colony, Bandra East, Mumbai, Maharashtra 400051	Address: Shakthi Towers - 1, 766 Anna Salai Chennai Tamil Nadu 600002
Contact Details:9619455631	Contact Details: +91- 9566146505
E-mail:vikrampatalbansi14@gmail.com	E-mail: divan@zaphire.live
Web:http://hiray.edu.in/	Web: www.zaphire.live



## MEMORANDUM OF UNDERSTANDING

Between

**Late Bhausaheb Hiray Smarnika Samiti Trust Institute of Computer Application**

**S.No. 341, Government Colony, Opposite Kherwadi Police Station, Bandra (East)**

**Mumbai 400 051**

And

**Rosy Blue Foundation, Charni Road, Mumbai 400 004**

### **PURPOSE:**

The purpose is to work together and engage student volunteers from the Late Bhausaheb Hiray Smarnika Samiti Trust Institute of Computer Application in individual volunteering opportunities and group volunteering events, with the ultimate goal of serving the NGO community that ConnectFor works with and upskilling the students to build their profile and create social value.

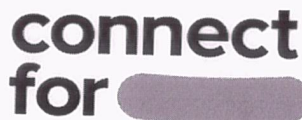
This Memorandum Of Understanding (MOU) sets the terms and understanding between -

The **Late Bhausaheb Hiray Smarnika Samiti Trust Institute of Computer Application** is a leading academic institution with central campuses located in Bandra, Mumbai. This institution started the M.C.A. course in 2001 after seeking approval from the AICTE and is affiliated with the University of Mumbai. All students are selected based on an entrance test covering topics on aptitude and computer concepts.

And

**Rosy Blue Foundation**, a non-profit organization registered under the Companies Act, 1956, has its registered office at 1608-09 Prasad Chambers, Opera House, Mumbai-400 004.

**ConnectFor**, is a programme of the Rosy Blue Foundation that seeks to contribute to the developmental sector by facilitating engagement in the volunteering community, building capacity, and creating value-added services for NGOs. Founded by Shloka Ambani and Maniti Shah, ConnectFor is a free-of-cost digital volunteering platform that matches and connects volunteers to NGOs to fulfil their various volunteering requirements. The platform has a pool of 60,000+ volunteers and partnerships with 500+ NGOs in India.



Hiray College - MCA Department, and ConnectFor may be referred to individually as a “**Party**” or collectively as the “**Parties**”.

NOW, THEREFORE, in consideration of the mutual agreements contained herein, the Parties agree as follows:

#### **ROLES & RESPONSIBILITIES:**

##### **Hiray College - MCA Department**

1. Collaborate with ConnectFor to engage students in community services/ volunteering opportunities with ConnectFor’s partner NGOs.
2. Introduce ConnectFor to the students during orientations, sessions, and webinars in college. and/or introduce ConnectFor to conduct an orientation annually with the students and/or parents to get them acquainted with volunteering.
3. Share details (name, number, email ID) for students who will engage with ConnectFor.
4. Ensure engagement of students for ConnectFor’s monthly weekend volunteering events.
5. Taking responsibility for ensuring that the students maintain a code of conduct while volunteering with ConnectFor’s partner NGOs.
6. Year on year, until the validity of the MOU, Hiray College - MCA Department will have to lease with the NGOs through ConnectFor and provide the data of the student volunteers to ConnectFor. Hiray College - MCA Department cannot directly approach ConnectFor’s NGO partners. Any communication with ConnectFor’s partner NGOs for current and future collaborations must be redirected via ConnectFor’s team to ensure easy and systematic communication, coordination, and resolution of any grievances by either party.
7. At the end of each academic year, that is, the 30th of April of every year, until the validity of the MOU, Hiray College - MCA Department will provide ConnectFor with an acknowledgement letter for the engagement done and activities performed.

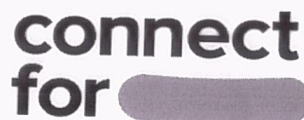
##### **The students are expected to:**

- Select a ConnectFor Partner NGO working with social causes that interest them - ConnectFor will guide them in this process of identifying a non-profit organisation to volunteer/intern with.
- Choose volunteering opportunities available on our platform based on their interests and skills - ConnectFor will help connect the students with a relevant organization.
- Complete the volunteering activity within the prescribed deadline.

##### **ConnectFor:**

###### **1. ConnectFor will provide:**

- A) Registration on its platform so that students/group members can have access to multiple individual volunteering opportunities, internships, and weekend volunteering events for them to choose from.
- B) A list of opportunities that students/group members can browse based on their skill set of the students/group members. We will be assisting the students/group members by



identifying the best match for them and connecting them to the NGO.

2. **ConnectFor can:**

A) Organize a mixer with the students/group members, and NGOs - This will help facilitate their conversation with the NGOs that they will be connected to.  
OR

B) Reach out to the students/group members on call to understand their preferences, skills, and time commitments and connect them to the NGO via email.

3. ConnectFor will do fortnightly follow-ups with NGOs and volunteers to track the progress of the volunteers.

4. ConnectFor NGO partners will provide certificates to all students/group members upon completion of the project/volunteering task assigned.

**MEETING AND REPORTING:**

The nature and medium of the volunteering roles will be online, considering the safety of the students. In the case of an outreach activity/offline group activity, the teacher in charge of the college should be present. The students will be expected to communicate as per the suggested timeline with the ConnectFor representative assigned to them. This would be for tracking the progress of their volunteering role with ConnectFor's partner NGOs.

**TARGETED BENEFITS OF THE MOU:**

From this collaboration between Hiray College - MCA Department and ConnectFor,

**Hiray College - MCA Department**

- will benefit from the volunteering opportunities provided in various areas like social, environmental, educational, etc. with different NGOs.
- will be able to create consciousness among students about different societal problems, social commitment to social work, and the betterment of society.
- will be able to fulfil the following missions of the college, i.e., to sensitize students on social issues and to enable students to contribute positively to the growth and development of the nation.

**ConnectFor:**

- Will benefit by connecting with talented and action-oriented human resources (volunteers) with a variety of skill sets to create an impact for the non-profits in various cause verticals listed by ConnectFor to bring a positive impact in society.

**Students:**

- Will learn to utilize and implement their subject knowledge, skills, talents, and ideas by participating in volunteer activities with NGOs to flourish and create an impact on the lives

IN WITNESS WHEREOF, the duly authorized representatives of the Parties affix their signatures below.

FOR CONNECTFOR,

M.S. Shah

Name: Maniti Modi  
Title: Co-Founder  
Date: 01st March, 2022

FOR HIRAY COLLEGE - MCA DEPARTMENT,

V. Patil B. C.

Name: Vikram Patil B. C.  
Title: Dy. Director  
Date: 1-3-22





# **CONNECTING DOT**

## **Placements**

GATEWAY FOR OPPORTUNITIES

**Add. :-** Office no. - 34, First floor, HDIL Harmony Mall, Link road, Goregaon west, Mumbai - 400104

**Email ID :-** info@connectingdotplacements.com

**Contact No. :-** +91 7998555598

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### MEMORENDUM OF UNDERSTANDING

#### BY AND BETWEEN

**Connecting Dot Placements** whose registered office is at Office No. 34,  
First Floor, Harmony Mall, New Link Rd, Sejal Park, Colony No 1,  
Bhagat Singh II, Goregaon West, Mumbai, Maharashtra 400104

and

**Late Bhausaheb Hiray S.S Trust's Institute of computer Application**  
whose college is located at Government Colony, Bandra East,  
Mumbai.

**Connecting Dot Placements**





# **CONNECTING DOT**

## **Placements**

GATEWAY FOR OPPORTUNITIES

**Add. :-** Office no. - 34, First floor, HDIL Harmony Mall, Link road, Goregaon west, Mumbai - 400104

**Email ID :-** info@connectingdotplacements.com

**Contact No. :-** +91 7998555598

As per the telephonic talks had with you, this is an official document from 'Connecting Dot Placements'

- We have finalized the project with you for making the website
- Making the website along with all the changes which would be discussed with you.

We also finalize the future projects will be done by your and also agree on the internships in the future.

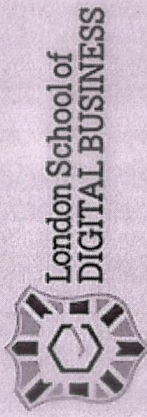
Looking forward to a wonderful association with you on this project and the future projects.



Connecting Dot Placements

Date: 27/01/2024

Mr. Lakshminarayan Sahu



LBHSS Trust's  
Institute of Computer Applications  
*International Collaboration with*  
London School of Digital Business



We, Institute of Computer Applications Mumbai feel proud to announce our **ACADEMIC ALLIANCE** with **London School of Digital Business (LSDB)** United Kingdom. LSDB is a global brand in relevant digital essentials and marketing courses online that helps students apply digital skills in their own domain or make a career in digital. LSDB provides unique courses that are relevant to profession and domain.

## **MEMORANDUM OF UNDERSTANDING (MoU)**

**The Following Points discussed and agreed between two parties Industry –  
Institute Interactions for mutual benefits**

- 1. Party No. 1 . Kubic Technology Partnership Firm**
- 2. Party No. 2 : Late Bhausaheb Hiray S.S. Trust's Institute of Computer  
Application Bandra East Mumbai-51**

**The following agreements are discussed and finalize**

**A. The party of No. 1 will help / assist to Party No. 2 for the  
following activities**

- Arrangement of Campus interviews of students for  
internship and placements**
- Consultancy work**
- Industrial Training for Staff and Students**
- Expert Lectures and Workshops for Industrial Knowledge**
- Industry Sponsored Project**


**B. The party of No.2 will assist / help to Party No. 1 for the  
following activities**

- **Consultancy Work**
- **Arrangement of Infrastructure for campus interviews, seminar & workshop**

**The Period of MoU will be 5 years**

**Date : 10-11-2020**

**Place: Mumbai**

  
**Deputy Director**

**Late Bhausahab Hiray S.S. Trust's**

**Institute of Computer Application**

**Bandra East Mumbai-51**

**Email : director@hiray.org.in**

**For KUBIC TECHNOLOGY**

  
**Director**

**Partner's**

**Ajay Chorge &  
Suhas gawde**





## **MEMORANDUM OF UNDERSTANDING**

**(MoU)**

**BETWEEN**



**ExcelR Solutions**

**&**



**Late Bhausaheb Hiray Smarnika Samiti Trust  
Institute of Computer Applications  
Government Colony Bandra East 400051**

**For**

**Student Development Programs, Faculty Development Programs  
and Student Internships on Different Emerging Software  
Technologies.**

ExcelR Solution  
49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, BTM Layout, Bengaluru, Karnataka 560068.  
Email: [enquiry@excelr.com](mailto:enquiry@excelr.com) | 1800-212-2120 (Toll Free)  
[www.excelr.com](http://www.excelr.com)

## **MEMORANDUM OF UNDERSTANDING**

This **Memorandum of Understanding** (herein after called as the 'MOU') is entered into on this the 28<sup>th</sup> day of July Month 2023 (Date 28-07-2023), by

and between **ExcelR Solutions**,

(Here in after referred as '**First Party**')

**And**

**Late Bhausaheb Hiray Smarnika Samiti Trust Institute of Computer Applications Bandra Mumbai**

(Here in after referred to as '**Second Party**')

(First Party and Second Party are hereinafter jointly referred to as '**Parties**' and individually as '**Party**')

### **WHEREAS:**

1. First Party is a EdTech company: ExcelR Solutions
2. First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.
3. The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
4. Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interests.

**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:**

ExcelR Solution

49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, BTM Layout, Bengaluru, Karnataka 560068.

Email: enquiry@excelr.com | 1800-212-2120 (Toll Free)

www.excelr.com

## **CLAUSE 1: CO-OPERATION**

5. Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings.
6. First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to the second party in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.
7. The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds, and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.
8. ExcelR would be the training delivery partner for the second party on various trending technologies.
9. ExcelR would be the training delivery partner for the student internships of second party on various trending technologies of minimum four weeks duration.
10. ExcelR will reach out to students to communicate about course details, webinars, blogs, industry events etc., which will be informative or promotional in nature.
11. Training & Development and dissemination of knowledge for students of second party & affiliated colleges and employees of both the organizations.
12. ExcelR would work with incubation centers/ innovation cells of second party (Case to case basis), to formulate the business cases and data collection process from various industry and academic bodies that are associated with the second party
13. Cooperation between both parties would be extended to any other area which may be mutually beneficial to both the organizations.

ExcelR Solution

49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, BTM Layout, Bengaluru, Karnataka 560068.

Email: [enquiry@excelr.com](mailto:enquiry@excelr.com) | 1800-212-2120 (Toll Free)

[www.excelr.com](http://www.excelr.com)

## **CLAUSE 2: SCOPE OF THE MoU**

14. The budding graduates from the institutions could play a key role in technological up-gradation, innovation, and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
15. Software Technologies Training: The first party will provide the trainings to the students and Faculties of the second party on different technologies like Data Science, Data Analyst, Artificial Intelligence, Tableau, Python, etc., Research and Development
16. Skill Development Programs: First Party to train the students of second Party on the emerging technologies to bridge the skill gap and make them industry ready.
17. Guest Lectures: First Party to extend the necessary support to deliver guest lectures to the students of the second Party on the technology trends and in house requirements.
18. Faculty Development Programs: First Party to train the faculties of second Party for imparting training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available.
19. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein
20. There is no financial commitment on the part of the second party to enroll the students and faculties for the different free trainings run by the first party under Everyday Learning Initiation.
21. First party would extend the help in providing artifacts such as training records, certificates to the second party upon a written request from the second party. This information is limited to only the students of second party and at the discretion of first party.
22. In case, second party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

## **CLAUSE 3: INTELLECTUAL PROPERTY**

ExcelR Solution  
49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, BTM Layout, Bengaluru, Karnataka 560068.  
Email: [enquiry@excelr.com](mailto:enquiry@excelr.com) | 1800-212-2120 (Toll Free)  
[www.excelr.com](http://www.excelr.com)

23. The first party will have the sole rights on the curriculum and related content provided in the trainings and it cannot be replicated or copied without the consent of the first party.
24. Confidentiality: Except as may otherwise be required by law, each party will hold confidential, during and after the term of this Agreement, any confidential information disclosed to it or its representatives, and will not disclose any such confidential information to any third party.

#### **CLAUSE 4: VALIDITY**

25. The period of the agreement is valid for a period of 2 years from the date of signing of this agreement
26. This agreement will be valid only at the intentions of the parties involved therein, this MOU could be dissolved or cancelled by either party any time by giving 30 days' notice and shall not have any legal bindings in nature. should either or all the parties to it opt to not act upon, the MOU loses its validity.

#### **CLAUSE 5: RELATIONSHIP BETWEEN THE PARTIES**

27. It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.
28. There is no obligation on second party and first party for conducting minimum number of paid or unpaid session during the term of MoU

**AGREED:**

**For: ExcelR Solutions.**

**For: Late Bhausaheb Hiray Smarnika Samiti  
Trust Institute of Computer Applications.**



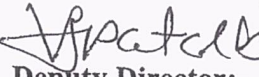
**Mr. Shyam Narayan**  
Director, HR, ExcelR

**Authorised Signatory**

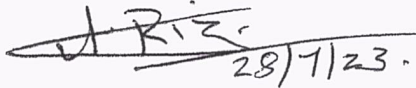
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**TIN: HYDE02965E**



  
**Deputy Director:-**  
**Late Bhausaheb Hiray Smarnika Samiti Trust**  
**Institute of Computer Applications Mumbai.**

**Authorised Signatory**

  
28/1/23.

**Contact Person : Mr. Rizwan Shaikh**  
**Designation : EDL - MoU | BDM**  
**Mobile No: 7795929861**  
**Email ID : [rizwan.shaikh@excelr.com](mailto:rizwan.shaikh@excelr.com)**  
**Website : [www.excelr.com](http://www.excelr.com)**

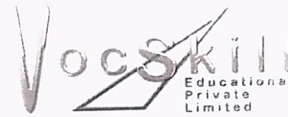


# **LATE BHAUSAHEB HIRAY S. S. TRUST'S INSTITUTE OF COMPUTER APPLICATION**

**ISO 9001:2015 CERTIFIED**

S. No. 341, Next to New English School, Govt. Colony, Bandra (East), Mumbai 400 051.  
Tel. 91-22-2657 0986 / 892 Telefax : 91-22-2657 3181 Website : [www.hiray.edu.in](http://www.hiray.edu.in) E-mail : [director@hiray.org.in](mailto:director@hiray.org.in)

Date - 01/09/2022



## **Memorandum of Understanding between**

**Late Bhausaheb Hiray S.S. Trust's  
Institute of Computer Application Bandra East  
&  
VOCSKILL, Mumbai  
(Training partner- NSDC, Govt. of India)**

**Late Bhausaheb Hiray S.S. Trust's Institute of Computer Application Bandra East and  
VOCSKILL, Mumbai which is Training Partner - National Skill Development Corporation, Government  
of India hereby agree to have an Academic Collaboration between both the organizations in the  
following areas of mutual interest:**

Skill-based certificate course offered by Vocskill-

1. Graphics and Animation
2. Web Designing with advance Technology (Bootstrap)
3. Ethical Hacking
4. Advanced Digital Marketing
5. Content Writing
6. Business Analytics
7. Power BI
8. Advance Java Script
9. Cybersecurity
10. Data Science
11. Advanced Java Certification
12. Digital Marketing

Duration of the program- 30 hours (Both Synchronous and Asynchronous)  
Mode of Assessment: - Online/Google forms  
Mode of Delivery- online / Offline/ Hybrid  
Inclusion- Free soft skills training for the students  
Fees for the program - ₹ 1500/- per student per program

The offered discounted fees are valid for the period of the academic year 2022-2023.

The fees will be collected by the college in two installments. The first installment should be paid to Vocskill before the commencement of the program and the next installment one month later.

At course completion Vocskill will submit feedback, marks and certificate in digital form of the program to the college. Only those students qualify the test with minimum 40 percent marks, will be issued certificate of completion.

*The collaboration is valid from this date and can be further amended based on mutual consent. Also, either side can terminate the same with one-month notice, without assigning any reasons whatsoever.*

VOCSKILL EDUCATIONAL PRIVATE LIMITED

Dr. Arti Agrawal  
Director,  
VOCSKILL  
Mumbai  
Maharashtra, 400064

  
Director

Prof. Vikram Patalbansi  
Deputy Director,  
Late Bhausaheb Hiray S.S. Trust's  
Institute of Computer Application  
Bandra East Mumbai Maharashtra, 400051





**LATE BHAUSAHEB HIRAY S. S. TRUST'S  
INSTITUTE OF COMPUTER APPLICATION**  
ISO 9001:2015 CERTIFIED

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Tel. 91-22-2657 0986 / 892 Telefax : 91-22-2657 3181 Website : www.hiray.edu.in E-mail : director@hiray.org.in

**MEMORANDUM OF UNDERSTANDING (MoU)**

BETWEEN

**Late Bhausaheb Hiray S.S. Trust's Institute of Computer Application Bandra East Mumbai-51  
AND  
Zodiac HR Consultant (I) Pvt. Ltd.**

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this date 12<sup>th</sup> March 2024 by and between **Late Bhausaheb Hiray S.S. Trust's Institute of Computer Application Bandra East** the First Party represented herein by **Prof. Vikram Patalbansi** Deputy Director **Late Bhausaheb Hiray S.S. Trust's Institute of Computer Application Bandra East** and **Zodiac HR Consultant (I) Pvt. Ltd.** The second party and represented herein by its Managing Director, Mr. **Preetam Sanil**.

**WHEREAS:**

- A) First Party is a Higher Educational Institution named: **Late Bhausaheb Hiray S.S. Trust's Institute of Computer Application Bandra East**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture, Virtual Learning etc.
- D) **Zodiac HR Consultant (I) Pvt. Ltd.**, - the Second Party is engaged in Internship Programs, Final Placement, Skill Development, consultancy.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

**CLAUSE 1**

**CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3 The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

**CLAUSE 2**

**SCOPE OF THE MoU**



2.1 Industrial and Virtual Training: **Zodiac HR Consultant (I) Pvt. Ltd.** and Institution interaction will provide an insight into the latest developments technologies / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to interact and involve in Training Programs for the First Party. This will provide confidence & smooth transition for students work. Also, the Second party may register on the AICTE Internship Portal for the benefit of students.

2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.

2.3 Placement of trained students: second party will actively engage to its best capability to help the delivery of the virtual training and placement support of the students of the first party on the technology trends and in house requirements.

2.4 There is no financial commitment on the part of the **Late Bhausaheb Hiray S.S. Trust's Institute of Computer Application Bandra East**, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt separately.

2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

### CLAUSE 3

### VALIDITY

3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms. Any act on the part of both the Parties after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MoU. The validity of the MoU may however be for three years.

3.2 Both Parties may terminate this MoU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations.

### CLAUSE 4

### RELATIONSHIP BETWEEN THE PARTIES

4.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by mutual discussion.

**ZODIAC HR CONSULTANTS (I) PVT. LTD.**

First Party



**Prof. Vikram Patalbansi**

**Deputy Director**

**Late Bhausaheb Hiray S.S. Trust's  
Institute of Computer Application  
Bandra East Mumbai-51**



Second Party



**Managing Director**

**Preetam Sanil**

**Managing Director**

**Zodiac HR Consultant (I) Pvt. Ltd.  
Mumbai**





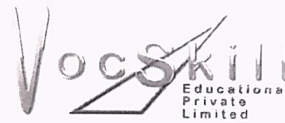
# LATE BHAUSAHEB HIRAY S. S. TRUST'S INSTITUTE OF COMPUTER APPLICATION

ISO 9001:2015 CERTIFIED

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LBH/ICA/36/2024

23/3/2024



## Memorandum of Understanding between

**Late Bhausaheb Hiray S.S. Trust's  
Institute of Computer Application Bandra East  
&  
VOCSKILL, Mumbai  
(Training partner- NSDC, Govt. of India)**

**Late Bhausaheb Hiray S.S. Trust's Institute of Computer Application Bandra East and  
VOCSKILL, Mumbai which is Training Partner - National Skill Development Corporation, Government  
of India hereby agree to have an Academic Collaboration between both the organizations in the  
following areas of mutual interest:**

Skill-based certificate course offered by Vocskill-

1. Graphics and Animation
2. Web Designing with advance Technology (Bootstrap)
3. Ethical Hacking
4. Advanced Digital Marketing
5. Content Writing
6. Business Analytics
7. Power BI
8. Advance Java Script
9. Cybersecurity
10. Data Science
11. Advanced Java Certification
12. Digital Marketing

Duration of the program- 30 hours (Both Synchronous and Asynchronous)

Mode of Assessment: - Online/Google forms

Mode of Delivery- online / Offline/ Hybrid

Inclusion- Free soft skills training for the students

Fees for the program - ₹ 1500/- per student per program

The offered discounted fees are valid for the period of the academic year 2024-2025.

The fees will be collected by the college in two installments. The first installment should be paid to Vocskill before the commencement of the program and the next installment one month later.

At course completion Vocskill will submit feedback, marks and certificate in digital form of the program to the college. Only those students qualify the test with minimum 40 percent marks, will be issued certificate of completion.

*The collaboration is valid from this date and can be further amended based on mutual consent. Also, either side can terminate the same with one-month notice, without assigning any reasons whatsoever.*

-----  
**VOCSKILL EDUCATIONAL PRIVATE LIMITED**  
**Dr. Arti Agrawal**  
**Director,**  
**VOCSKILL**  
**Mumbai**  
**Maharashtra, 400064**

  
**Director**



**Prof. Vikram Patalbansi**  
**Deputy Director,**  
**Late Bhausahab Hiray S.S. Trust's**  
**Institute of Computer Application**  
**Bandra East Mumbai Maharashtra, 400051**





## Memorandum of Understanding (MOU) between DataFlair Web Services Pvt Ltd and Late Bhausaheb Hiray S.S Trust's Institute of Computer Application Bandra East Mumbai

Date: 16<sup>th</sup> Jan-24

### Parties:

1. **DataFlair Web Services Pvt Ltd**, 140-d, Sudama Nagar, Indore, MP, hereinafter referred to as the "DataFlair."
2. **Late Bhausaheb Hiray S.S Trust's Institute of Computer Application Bandra East Mumbai** here in after referred to as the "College."

### Background:

The College is committed to providing high-quality education and enhancing the employability of its students.

DataFlair specializes in offering free certification courses on latest cutting-edge technologies, study material, interview questions, tests, projects, and industry-recognized certificates in various technical domains, thereby supporting skill development and employability.

### Purpose:

The purpose of this Memorandum of Understanding is to establish a framework for collaboration between the College and the DataFlair Company to benefit the students of the College through the free Certification courses that the DataFlair Company is providing.

### Terms of Collaboration:

1. **Course Access:** The DataFlair Company will provide free access to its certification courses, study material, interview questions, tests, projects, and industry-recognized certificates to the students of the College.
2. **Customization:** The College may request course customization to align with its curriculum and specific requirements. Such requests may be considered by the DataFlair Company on a case-by-case basis.
3. **Technical Support:** The DataFlair Company will provide technical support to ensure the smooth delivery of courses.
4. **Certification:** Upon successful completion of courses, students will receive industry-recognized certificates from the DataFlair Company, enhancing their employability.

5. **Collaboration:** The College and the DataFlair Company will collaborate on sharing the courses to all the students of the College every year (Not only to few batches) and ensuring awareness of the available resources.
6. **Data Privacy:** Both parties will adhere to all applicable data protection laws and ensure the privacy and security of student data.
7. **Duration:** This MOU shall commence on the date of signing and remain in effect unless terminated by either party with written notice.
8. **Financial Obligations:** In this MOU between College and DataFlair Company, it is agreed and understood that no financial obligations or terms are involved in the collaboration. Neither DataFlair company nor College / Faculties / Students need to pay.
9. **Internship:** The company will provide internship to the students of the College as per the requirements.

#### Responsibilities:

1. **The College:** The College will facilitate the provision of resources, including access to students, promotion of courses, and sharing course information with students periodically on official channels. The College shall make reasonable efforts to ensure that all new students are informed and all incoming students have access to these courses provided by DataFlair.
2. **The DataFlair Company:** The DataFlair Company will provide access to courses, study material and certification.

#### Dispute Resolution:

Any disputes arising from this MOU shall be resolved through amicable negotiations between the parties.

#### Amendment:

This MOU may only be amended in writing and signed by both parties.

#### For DataFlair:

- Name: Prachi Patodi
- Designation: Director



#### For Late Bhausaheb Hiray S.S Trust's Institute of Computer Application Bandra East Mumbai

- Name: *V. Pratalbhar*
- Designation: *Deputy Director*

DIRECTOR

LATE BHAUSAHEB HIRAY S.S. TRUST'S  
INSTITUTE OF COMPUTER APPLICATION

S. NO. 341, Next New English School  
Govt. Colony, Bandra (E), Mumbai 400 051  
Tel: 2657 181 Fax: 26570822

